How To Start

- 1. Create a Google Ads account: If you haven't already, create a Google Ads account at ads.google.com. This is where you'll be setting up and managing your YouTube ads.
- 2. Set up a YouTube channel: If you don't have a YouTube channel, create one. This is where your ads will be displayed.
- 3. Create a campaign: In Google Ads, create a new campaign and choose the "Video" campaign type. You can then choose your campaign goal, such as driving website traffic or generating leads.
- 4. Set your budget and targeting: Set your daily budget and choose your targeting options. You can target based on demographics, interests, and behaviors.
- 5. Create your ad: You can create a video ad by uploading a video to your YouTube channel or by creating one using Google's AdWords Editor. Make sure your ad is engaging and relevant to your target audience.
- 6. Set your bid and launch your ad: Set your bid for your ad and launch your campaign. Monitor your ad's performance and adjust your targeting, bidding, and ad content as needed.
- 7. Measure and optimize: Use Google Ads' reporting tools to measure your ad's performance and optimize your campaign over time.

Some additional tips:

- Keep your ad short and to the point. People have short attention spans, so make sure your ad captures their attention guickly.
- Use clear and compelling visuals to convey your message.
- Make sure your ad has a clear call-to-action (CTA) that tells people what to do next.
- Test different targeting options and ad content to see what works best for your audience.
- Monitor your campaign closely and adjust your bidding and targeting as needed to maximize your ad's performance.

Marketing Tips

- 1. Use custom intent audiences: Custom intent audiences allow you to target people who have recently searched for keywords related to your business. This can help ensure that your ads are shown to people who are actively looking for what you offer.
- 2. Test different ad formats: YouTube offers a variety of ad formats, including in-stream ads, discovery ads, and bumper ads. Test different formats to see which ones work best for your business.
- 3. Use retargeting: Retargeting allows you to show ads to people who have already interacted with your business, such as by visiting your website or watching your videos. This can help keep your brand top of mind and encourage people to take action.
- 4. Use remarketing lists for search ads (RLSA): RLSA allows you to show ads to people who have previously interacted with your business when they search for keywords related to your products or services on Google. This can help you reach people who are further along in the buying process.
- 5. Use YouTube Analytics: YouTube Analytics can provide valuable insights into how people are interacting with your videos and ads. Use this information to optimize your targeting, messaging, and ad content.
- 6. Test different bidding strategies: YouTube offers different bidding strategies, including cost-per-view (CPV) and cost-per-impression (CPM). Test different strategies to see which ones work best for your business goals.
- 7. Use video remarketing: Video remarketing allows you to show ads to people who have previously watched your videos on YouTube. This can help you reach people who are already familiar with your brand and encourage them to take action.
- 8. Use call-to-action overlays: Call-to-action overlays can be added to your video ads to encourage people to take action, such as by visiting your website or subscribing to your channel. Test different calls-to-action to see which ones drive the most conversions.
- 9. Use YouTube Director Onsite: YouTube Director Onsite is a free service that connects businesses with professional filmmakers who can create high-quality video ads. This can be a great option for businesses that don't have the resources to create their own ads.
- 10. Keep testing and optimizing: YouTube Ads can be a powerful tool for driving business results, but it's important to keep testing and optimizing your campaigns over time to ensure you're getting the best possible results. Use the data and insights available to you to make informed decisions about your targeting, messaging, and bidding strategies.

Youtube Ads Scripts - Prompts

- "I'm looking for a YouTube ad script that will introduce my [product/service] to my [ideal customer persona] and persuade them to take [desired action] with a strong call-toaction and compelling visuals."
- 2. "I need a YouTube ad script that will showcase the unique features and benefits of my [product/service] to my [ideal customer persona] and persuade them to make a purchase with social proof and credibility-building elements."
- 3. "I'm looking for a YouTube ad script that will draw in my [ideal customer persona] with a strong headline and hook, and then convince them to take [desired action] with persuasive language and compelling evidence."
- 4. "I need a YouTube ad script that will overcome objections and concerns my [ideal customer persona] may have about my [product/service] and convince them to take [desired action] with a sense of urgency."
- 5. "I'm looking for a YouTube ad script that will showcase the value and benefits of my [product/service] to my [ideal customer persona] and persuade them to take [desired action] with a strong offer and clear call-to-action."
- 6. "I need a YouTube ad script that will tell a story about my [product/service] and how it has helped [ideal customer persona] achieve their [goal] in a relatable and engaging way."
- 7. "I'm looking for a YouTube ad script that will clearly explain the features and benefits of my [product/service] to my [ideal customer persona] and persuade them to make a purchase with a sense of urgency."
- 8. "I need a YouTube ad script that will address the pain points and needs of my [ideal customer persona] and show them how my [product/service] is the solution they've been searching for."
- 9. "I'm looking for a YouTube ad script that will engage my [ideal customer persona] with a unique and compelling perspective on [subject] and persuade them to take [desired action] on my [website/product]."
- 10."I need a YouTube ad script that will provide valuable and relevant information to my [ideal customer persona] and persuade them to take [desired action] on my [website/product]."
- 11. "I'm looking for a YouTube ad script that will speak directly to the needs and pain points of my [ideal customer persona] and persuade them to take [desired action] with a sense of urgency and strong offer."
- 12. "I need a YouTube ad script that will educate my [ideal customer persona] on a specific [topic] and persuade them to take [desired action] on my [website/product]."

- 13. "I'm looking for a YouTube ad script that will establish trust and credibility with my [ideal customer persona] by highlighting the successes and testimonials of previous customers who have used my [product/service]."
- 14. "I'm looking for a YouTube ad script that will draw in my [ideal customer persona] with a relatable and authentic message, and then persuade them to take [desired action] with a strong call-to-action and compelling visuals."
- 15."I need a YouTube ad script that will showcase the unique selling points of my [product/service] and persuade my [ideal customer persona] to make a purchase with a sense of urgency and exclusive offers."
- 16. "Craft a YouTube ad script that highlights the unique benefits of your [product/service] and how it solves the pain points of your [ideal customer persona]. Use social proof and persuasive storytelling techniques to create an emotional connection with your audience and drive them to take [desired action] with a clear and compelling call-to-action."
- 17. "Create a YouTube ad script that uses humor or a surprising angle to grab your audience's attention and engage them with your [product/service]. Use persuasive language and visual elements to create a memorable impression and encourage viewers to take [desired action]. Incorporate advanced targeting options such as remarketing or in-market audiences to maximize the ad's impact."
- 18. "Develop a YouTube ad script that leverages the power of influencer marketing to reach your [ideal customer persona]. Partner with an influencer that aligns with your brand values and audience, and craft a compelling story that showcases your [product/ service] in a natural and authentic way. Use social proof and a clear call-to-action to drive viewers to take [desired action] and convert into customers."
- 19. "Create a YouTube ad script that taps into the power of data-driven marketing. Use advanced targeting options such as custom audiences and lookalike audiences to reach your most valuable prospects. Craft a personalized message that speaks directly to their needs and desires, and use clear and concise language to convey your unique value proposition. Use compelling visuals and a strong call-to-action to drive viewers to take [desired action]."
- 20. "Develop a YouTube ad script that showcases the social impact of your [product/ service]. Use a compelling story and visuals to highlight the positive change your brand is making in the world, and encourage viewers to join your mission and take [desired action]."
- 21. "Create a YouTube ad script that uses the power of scarcity and urgency to drive conversions. Use limited-time offers, exclusive deals, or countdown timers to create a sense of urgency and encourage viewers to take [desired action] before time runs out."

- 22. "Craft a YouTube ad script that leverages the power of gamification to engage your audience. Use interactive elements, such as quizzes, games, or challenges, to create a fun and engaging experience that highlights the unique benefits of your [product/ service] and drives viewers to take [desired action]."
- 23. "Develop a YouTube ad script that targets viewers at different stages of the customer journey. Use different messaging and visuals depending on whether the viewer is at the awareness, consideration, or decision stage, and use clear and compelling calls-to-action to drive them to take the next step."
- 24. "Create a YouTube ad script that incorporates the power of nostalgia to create an emotional connection with your audience. Use music, visuals, or storytelling to tap into the viewers' childhood memories or personal experiences, and encourage them to take [desired action] by highlighting how your [product/service] can bring back those positive feelings."
- 25. "Craft a YouTube ad script that uses the power of social media to amplify your brand message. Use user-generated content, such as customer reviews or social media posts, to showcase the authentic voice of your brand and build social proof. Use a clear and compelling call-to-action to drive viewers to take [desired action]."
- 26. "Develop a YouTube ad script that uses the power of fear of missing out (FOMO) to drive conversions. Use limited-time offers, exclusive deals, or social proof to create a sense of urgency and encourage viewers to take [desired action] before they miss out on a great opportunity."
- 27. "Create a YouTube ad script that uses the power of storytelling to create a deeper emotional connection with your audience. Use a compelling narrative that resonates with your ideal customer persona, and highlight the unique benefits of your [product/ service] to drive viewers to take [desired action]."
- 28. "Craft a YouTube ad script that leverages the power of humor to create a memorable and shareable experience. Use a witty or funny message that aligns with your brand voice and audience, and use clear and compelling calls-to-action to drive viewers to take [desired action]."
- 29. "Develop a YouTube ad script that targets viewers based on their interests and hobbies. Use advanced targeting options such as affinity audiences or custom intent audiences to reach viewers that have shown an interest in topics related to your [product/service]. Use personalized messaging and visuals to create a tailored experience, and use a clear and compelling call-to-action to drive viewers to take [desired action]."

Youtube Ads Ideas - Prompts

- 1. "I'm looking for a YouTube ad script that will introduce my [product/service] to my [ideal customer persona] and persuade them to take [desired action] with a strong call-to-action and compelling visuals."
- 2. "I need a YouTube ad script that will showcase the unique features and benefits of my [product/service] to my [ideal customer persona] and persuade them to make a purchase with social proof and credibility-building elements."
- 3. "I'm looking for a YouTube ad script that will draw in my [ideal customer persona] with a strong headline and hook, and then convince them to take [desired action] with persuasive language and compelling evidence."
- 4. "I need a YouTube ad script that will overcome objections and concerns my [ideal customer persona] may have about my [product/service] and convince them to take [desired action] with a sense of urgency."
- 5. "I'm looking for a YouTube ad script that will showcase the value and benefits of my [product/service] to my [ideal customer persona] and persuade them to take [desired action] with a strong offer and clear call-to-action."
- 6. "I need a YouTube ad script that will tell a story about my [product/service] and how it has helped [ideal customer persona] achieve their [goal] in a relatable and engaging way."
- 7. "I'm looking for a YouTube ad script that will clearly explain the features and benefits of my [product/service] to my [ideal customer persona] and persuade them to make a purchase with a sense of urgency."
- 8. "I need a YouTube ad script that will address the pain points and needs of my [ideal customer persona] and show them how my [product/service] is the solution they've been searching for."
- 9. "I'm looking for a YouTube ad script that will engage my [ideal customer persona] with a unique and compelling perspective on [subject] and persuade them to take [desired action] on my [website/product]."
- 10. "I need a YouTube ad script that will provide valuable and relevant information to my [ideal customer persona] and persuade them to take [desired action] on my [website/product]."
- 11. "I'm looking for a YouTube ad script that will speak directly to the needs and pain points of my [ideal customer persona] and persuade them to take [desired action] with a sense of urgency and strong offer."
- 12. "I need a YouTube ad script that will educate my [ideal customer persona] on a specific [topic] and persuade them to take [desired action] on my [website/product]."

- 13. "I'm looking for a YouTube ad script that will establish trust and credibility with my [ideal customer persona] by highlighting the successes and testimonials of previous customers who have used my [product/service]."
- 14. "I'm looking for a YouTube ad script that will draw in my [ideal customer persona] with a relatable and authentic message, and then persuade them to take [desired action] with a strong call-to-action and compelling visuals."
- 15. "I need a YouTube ad script that will showcase the unique selling points of my [product/service] and persuade my [ideal customer persona] to make a purchase with a sense of urgency and exclusive offers."
- 16. "Create a YouTube ad script that highlights the unique features of your e-commerce store. Use eye-catching visuals and persuasive language to showcase your best-selling products and drive viewers to take [desired action] by using a discount code or making a purchase."
- 17. "Develop a YouTube ad script that showcases the unique benefits of your B2B software. Use clear and concise language to explain how your software solves the pain points of your target audience, and use social proof and testimonials to build credibility and trust."
- 18. "Craft a YouTube ad script that uses the power of influencer marketing to promote your food and beverage brand. Partner with a relevant influencer in your niche and showcase your product in a creative and authentic way that resonates with your target audience."
- 19. "Create a YouTube ad script that uses the power of video content to showcase your travel and tourism business. Use stunning visuals and compelling storytelling to transport viewers to your destination and drive them to take [desired action] by booking a trip or signing up for a newsletter."
- 20. "Develop a YouTube ad script that highlights the unique benefits of your beauty and personal care products. Use persuasive language and social proof to showcase the effectiveness of your products, and use a clear and compelling call-to-action to drive viewers to take [desired action] by making a purchase or signing up for a subscription."
- 21. "Craft a YouTube ad script that showcases the unique benefits of your online education business. Use persuasive language and social proof to showcase the effectiveness of your courses, and use a clear and compelling call-to-action to drive viewers to take [desired action] by signing up for a free trial or enrolling in a course."
- 22. "Create a YouTube ad script that uses the power of storytelling to promote your nonprofit organization. Use a compelling narrative and visuals to highlight the impact of your organization's work, and use a clear and compelling call-to-action to encourage viewers to donate or get involved."

- 23. "Develop a YouTube ad script that showcases the unique benefits of your financial services business. Use clear and concise language to explain how your services solve the financial challenges of your target audience, and use social proof and testimonials to build credibility and trust."
- 24. "Craft a YouTube ad script that uses the power of video content to showcase your sports and fitness brand. Use visually stunning footage and persuasive messaging to highlight the unique benefits of your products, and use a clear and compelling call-toaction to drive viewers to take [desired action] by making a purchase or signing up for a membership."
- 25. "Create a YouTube ad script that highlights the unique benefits of your home and garden products. Use persuasive language and visually stunning footage to showcase the effectiveness of your products, and use a clear and compelling call-to-action to drive viewers to take [desired action] by making a purchase or signing up for a subscription."

YouTube Ads Visuals - Prompts

- 1. "Create a list of five visually appealing color schemes that would work well for your YouTube ad. How can you use these colors to create a cohesive and engaging visual experience?"
- 2. "Think about the story you want to tell with your YouTube ad. How can you use visual elements like scenery, lighting, or props to effectively convey your message?"
- 3. "Brainstorm a list of five different visual styles that could be used for your YouTube ad, such as a clean and modern look or a retro-inspired vibe. How can you choose the right visual style to appeal to your target audience?"
- 4. "Consider the use of visually appealing animation or motion graphics to enhance your YouTube ad. How can you use these elements to make your ad stand out?"
- 5. "Think about the most important message or call-to-action you want to convey with your YouTube ad. How can you use visual elements to make this message clear and impactful?"
- 6. "Consider the use of custom graphics or illustrations to make your YouTube ad more unique and memorable. How can these elements be used to reinforce your brand and message?"
- 7. "Brainstorm a list of five different camera angles or shots that could be used to capture the most compelling footage for your YouTube ad. How can you choose the right shot to tell your story effectively?"

- 8. "Think about the use of music or sound effects in your YouTube ad. How can these elements be used to enhance the visual experience and create a more memorable ad?"
- 9. "Consider the use of text overlays or captions to reinforce your message or call-to-action in your YouTube ad. How can you use typography and design to make these elements visually appealing?"
- 10. "Think about the overall tone and mood you want to convey with your YouTube ad. How can you use visual elements like lighting or color grading to create the right atmosphere for your message?"
- 11. "As a fashion brand, how can you use visually stunning models, clothing, and accessories to create a compelling YouTube ad that captures the attention of your target audience?"
- 12. "As a tech startup, how can you use sleek and modern visuals, such as clean lines and futuristic typography, to create an impactful YouTube ad that showcases your product's unique features?"
- 13. "As a fitness brand, how can you use visually captivating images of workout routines, equipment, and results to create a motivational and inspiring YouTube ad that encourages viewers to get in shape?"
- 14. "As a food or beverage brand, how can you use mouth-watering visuals of your products, such as close-up shots of delicious-looking meals or drinks, to create an appetite-inducing YouTube ad that leaves viewers hungry for more?"
- 15. "As a travel brand, how can you use stunning visuals of exotic destinations, such as beautiful landscapes, cultural experiences, and adventurous activities, to create a wanderlust-inspiring YouTube ad that makes viewers dream of their next vacation?"
- 16. "As a real estate company, how can you use visually appealing images and videos of beautiful properties, such as luxury homes or apartments, to create an aspirational YouTube ad that showcases your expertise and offerings?"
- 17. "As a beauty brand, how can you use visually stunning images of makeup, skincare, and hair products, as well as before-and-after transformations, to create a captivating YouTube ad that showcases the transformative power of your products?"
- 18. "As a nonprofit organization, how can you use visually impactful images and videos that showcase the positive impact of your work, such as heartwarming stories or powerful statistics, to create a compelling YouTube ad that inspires viewers to take action?"
- 19. "As an educational institution, how can you use visually engaging images and videos of inspiring teachers, enthusiastic students, and innovative learning environments, to create a compelling YouTube ad that highlights the benefits of your institution?"
- 20. "As a financial services company, how can you use visually appealing images and videos that showcase your expertise and professionalism, such as clean and modern

- graphics, financial data, and testimonials from satisfied clients, to create a compelling YouTube ad that establishes trust and credibility?"
- 21. "Using visually stunning images and videos, how can [insert business name/industry] create a YouTube ad that captivates their target audience and highlights the unique benefits of their [insert product/service/brand]?"